Curriculum Vitae

Dr. SOUREN KONER

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Present Status:



Working as Associate Professor (Marketing) at The Assam Royal Global University, Guwahati, Assam since March 2023.

Profile Summary:

- ♦ Post Graduate in Business Administration (MBA -Marketing) and PhD in Marketing.
- Nineteen⁺ years of experience in Teaching, Academic Administration, and Training Administration and **one year and six months** of experience in the industry.
- Published fifteen articles and eight book chapters. Out of that Eight are SCOPUS index and two articles are UGC care listed.
- ♥ Worked as a **reviewer** for IGI Global and reviewed **fifteen book chapters**.
- Solution Worked as **Co-principal Investigator** in a project named "A mid-term assessment of YOVDAY program: An Initiative of UNICEF in Bastar" in association with UNICEF.
- Solution Worked as **External paper setter** and external examiner for BBA and MBA for Brainware University.

Academic Experience (19 years 2 months)				
Sl.	Organization	Designation	Time Period	Duration
1	Royal Global University, Guwahati	Associate Professor	March 2023 – till date	4 months
2	Amity University, Chhattisgarh	Assistant Professor	Aug 2019 – Feb 2023	3 years 8 months
3	International Institute of Business Studies (IIBS), Kolkata	Assistant Professor	Feb 2011 – July 2019	8 years 6 months
4	Indigrow Institute of Professional Studies (IIPS), Kolkata	Faculty Member	May 2010 – Feb 2011	9 months
5	ICFAI National College, Hyderabad	Faculty Member	Aug 2005 - April 2010	4 years 9 months
6	Bengal Institute of Science & Technology, Purulia	Lecturer	Oct 2004 - July 2005	10 months
7	Abhedananda Mahavidyalaya, Sainthia, Bhirbhum	Part-Time Lecturer	April 2004 - Aug 2004	5 months
Industry Experience (1 year 6 months)				
1	Ind Swift Ltd, Punjab	Professional Sales Representative	Oct 2003 – March 2004	6 months
2	Arrow Network, Asansol	Sales Representative	April 2000 - March 2001	1 year
Total Experience				20 years 9 months

Summary of Work Experience:

Work Experience:

Organizations worked with, in reversed chronological order:

- Worked as Assistant Professor-III at Amity University Chhattisgarh from Aug 2019 to Feb 2023.
- Worked as **Assistant Professor** at International Institute of Business Studies (IIBS), Kolkata from Feb 2011 to July 2019. It's a PAN India Institute situated in Kolkata, Noida, and Bangalore.
- Worked as Junior Faculty Member at Indigrow Institute of Professional Studies (**IIPS**), Kolkata dated from May 2010 to Jan 2011. IIPS is a premier business school with an Indian presence.
- Worked as Faculty Member at ICFAI National College dated from August 2005 to April 2010.
- Worked as a Lecturer at **Bengal Institute of Science & Technology, Purulia** dated from October 2004 to July 2005.
- Worked as Part-time Lecturer at **Abhedananda Mahavidyalaya**, Sainthia, Bhirbhum dated from April'2004 to August'2004

Industry Experience:

Company Name	: Ind Swift Ltd
Designation	: Professional Sales Representative
Tenure	: October 2003 to March 2004
Company Name	: Arrow Network
Company Name Designation	: Arrow Network : Sales Representative

Educational Qualifications:

* Awarded Ph.D. from The University of Burdwan, West Bengal on January 11, 2019.

Research Topic: "Customer Satisfaction & Service Quality: impacts on sales performance of retail outlets dealing in cosmetics with reference to Burdwan district."

- MBA (Specialization in Marketing Management) from Burdwan University with 1st Division marks (65.9%) in the year 2003.
- B. Sc. (IFF) form Burdwan University, Burdwan with 1st Division marks (62.87%) in the year 1999.
- Higher Secondary from West Bengal Council of Higher Secondary Education with 2nd Division marks (55.8%), in the year 1996.
- Madhyamik examination from West Bengal Board of Secondary Education with 1st Division marks (73.33%), in the year 1994.

Publications:

Journal Papers

- 1. Published a paper co-authored with Sonali Malewar and Tanushree Gupta in a SCOPUS index journal named "Thailand and The World Economy" (ISSN No: 2651-0529,) in May 2023. The title of the paper is "Determinants of Organic Food Purchase: Evidence from Cosmopolitan Cities of India".
- 2. Published a paper co-authored with Sonali Malewar and Tanushree Gupta in a SCOPUS index journal named "Thailand and The World Economy" (ISSN No: 2651-0529,) in May 2023. The title of the paper is "An Expedition of Brand Identification to Evangelism with Mediating Effect of Love and Loyalty".
- 3. Published a paper co-authored with Subhanil Banerjee, Disha Sharma, and Shilpi Gupta in a **SCOPUS index** journal named "Journal of Asian and African Studies" (ISSN No: 745-2538,) in May 2023. The title of the paper is "The Impact of Literacy on COVID-19 Pandemic: An Empirical Analysis on India".
- 4. Published a paper co-authored with Sumita Dave in a Bi-Annual double-blind peer-reviewed open access journal named "SIT Journal of Management" ((ISSN No: 2278-9111,) (Vol -12, No-2, December 2022). The title of the paper is "The Impacts of brand trust and brand love on brand loyalty: An Empirical Study".
- 5. Published a paper co-authored with Sonali Malewar and Tanushree Gupta in a UGC Care journal named "HSB Research Review" (ISSN No: 0976–1179) (Vol-17, No-1, January-June 2022). The title of the paper is "What drives Indian consumers to purchase organic food? A study of different factors using smart PLS".
- 6. Published a paper co-authored with Rupsha Roy, and Jay Kumar Dewangan in a UGC Care journal named "IITM Journal of Business Studies (JBS)" (Print ISSN No: 2393-9451 EISSN: 2394-5028) (Vol-10, No-1, January-December 2022). The title of the paper is "An Empirical Investigation of the Relationship Between Retail Store Attributes and Customer Satisfaction".
- Published a paper co-authored with Dr. Jay Kumar Dewangan and Dr. Imran Siddique in a Bi-Annual double-blind peer-reviewed open access journal named "SIT Journal of Management" ((ISSN No: 2278-9111,) (Vol -12, No-1, June 2022). The title of the paper is "The covid 19 pandemic and its impact on the three sectors of the Indian economy".
- 8. Published a paper co-authored with Avichal Sharma, K. Padmawati and Madhu Yadav in a Bi-Annual double-blind peer-reviewed open access journal named "SIT Journal of Management" ((ISSN No: 2278-9111,) (Vol -12, No–1, June 2022). The title of the paper is "Digital literacy in higher education amid pandemic in Chhattisgarh: Reference to students' satisfaction".
- 9. Published a paper co-authored with Abu Sayeed Mondal, and Rupsha Roy in a SCOPUS index journal named "International Journal of Asian Business and Information Management" (Print ISSN No:1947-9638 EISSN: 1947-9646) (Vol-12, No-3, January 2022). The title of the paper is "Impact of Service Quality on Satisfaction: An Empirical Investigation on Cosmetic Retail Stores in Burdwan District".
- 10. Published a paper co-authored with Dr. Jay Kumar Dewangan and Dr. Imran Siddique in a Bi-Annual double-blind peer-reviewed open access journal named "SIT Journal of Management" ((ISSN No: 2278-9111,) (Vol -11, No–1, June 2021). The title of the paper is "An Empirical Investigation to Assess the Impact of Digitalization on Garment Business".

- 11. Published a paper co-authored with Dr. Rupsha Roy in a Bi-Annual Double-Blind Peer-Reviewed open access journal named "SIT Journal of Management" (ISSN No: 2278-9111,) (Vol -10, No-2, December 2020). The title of the paper is "Brand Loyalty: Its Relevance in Contemporary Marketing".
- 12. Published a paper co-authored with Subhanil Banerjee, Anukriti Singh, and Sumantra Bhattacharya in a **SCOPUS index** journal named "Journal of health management" (Print ISSN No: 0972-0634, Online ISSN No: 0973-0729). The title of the paper is "Demystifying the Aquatic Paradox: Indian Infant Mortality".
- 13. Published a paper co-authored with Subhanil Banerjee, Sumantra Bhattacharya, and Sumita Dave in a double-blind peer-reviewed refereed journal named "International Journal of Business and Development Research (IJBDR)" (Print ISSN No: 2227-0302, Online ISSN No: 2227-3840) (Vol -7, No–1) published by BBU, Cambodia. The title of the paper is "Impact of Mobile Phones on International Trade: The Experiences of South and South-East Asia".
- 14. Published a paper co-authored with Prof. Pradip Kumar Mallik in a double-blind peer-reviewed refereed monthly journal named "International Journal of Management and Social Science Research Review (IJMSRR)" (Print ISSN No.: 2349-6738, Online ISSN No.:2349-6746) (Vol.-6, Issue -4, April 2019) published by SLAA Publication Pvt. Ltd., Bangalore. Title of the paper "A Comparative Study of Customer Satisfaction in Relation to Herbal and Non-herbal Cosmetic Products among Men".
- 15. Published a paper co-authored with Prof. Pradip Kumar Mallik in a Peer-Reviewed Monthly Journal named "International Journal of Multidisciplinary Research Review" (ISSN No. 2345-1877, Vol.-1, Issue -19, Sept 2016) published by SLAA Publications Pvt. Ltd, Bangalore. Title of the Paper "A study on cosmetic retail outlets vis-à-vis few factors impacting customer satisfaction."

Book chapter

- Published a book chapter with Subhanil Banerjee (July 2023). The title of the chapter is "Impact of Access to Clean Fuel and Electricity on per Capita CO2 Emissions: The Asian Perspective" in the book "New Perspectives and Possibilities in Strategic Management in the 21st Century: Between Tradition and Modernity" edited by Javier Martínez-Falcó, Bartolomé Marco-Lajara, Eduardo Sánchez-García and Luis A. Millan-Tudela. Publisher: IGI Global
- Published a book chapter with Subhanil Banerjee and Jinty Dutta (July 2023). The title of the chapter is "Growth and Environment: The Asian Perspective" in the book "Perspectives on the Transition Toward Green and Climate Neutral Economies in Asia" edited by Patricia Ordóñez de Pablos, Mohammad Nabil Almunawar and Muhammad Anshari. Publisher: IGI Global
- 3. Published a book chapter with Subhanil Banerjee (July 2023). The title of the chapter is "Industrial Revolution 4.0 and the Environment: The Asian Perspective" in the book "Digital Natives as a Disruptive Force in Asian Businesses and Societies" edited by Omkar Dastane, Aini Aman, Nurhizam Safie Satar. Publisher: IGI Global
- 4. Published a SCOPUS index book chapter with Subhanil Banerjee, Arakhita Behera and Suhanee Gupta (February 2023). The title of the chapter is "Impact of Digitalization on Economic and Social Aspects" in the book "Handbook of Research on Digitalization Solutions for Social and Economic Needs" edited by Richard Pettinger, Brij B. Gupta, Alexandru Roja, and Diana Cozmiuc. Publisher: IGI Global.

- 5. Published a book chapter with Subhanil Banerjee and Shilpi Gupta (January 2023). The title of the chapter is "International Business Paradigm in the Post-pandemic Era: The Role of Literacy and Digitalization" in the book "Analyzing International Business Operations in the Post-Pandemic Era" edited by Patricia Ordonez de Pablos. Publisher: IGI Global.
- 6. Published a SCOPUS index book chapter with Subhanil Banerjee and Shilpi Gupta (Aug 2022). The title of the chapter is "Impact of the Brundtland Commission on Select Climate Changing Variables: An Empirical Analysis" in "Handbook of Research on Building Greener Economics and Adopting Digital Tools in the Era of Climate Change" edited by Patricia Ordóñez de Pablos, Xi Zhang, and Mohammad Nabil Almunwar Publisher: IGI Global.
- 7. Published a SCOPUS index book chapter with Subhanil Banerjee and Shilpi Gupta (March 2022). The title of the book chapter is 'Digital tools for direct and indirect citizen empowerment: The retaliatory response against Covid - 19 in India' in the book "Digital Innovation for Healthcare in Covid-19 Pandemic: Strategies and Solutions" edited by Patricia Ordóñez de Pablos, Kwok Tai Chui, and Miltiadis D. Lytras. Publisher: Elsevier.
- 8. Published a book chapter with Subhanil Banerjee and Shilpi Gupta (January 2022). The title of the chapter is "Sustainability and Consumerism: How Green are the Green Sectors?" in the book Green, Circular and Digital Economies as Tools for Recovery and Sustainability edited by Patricia Ordóñez de Pablos, Xi Zhang, and Mohammad Nabil Almunwar Publisher: IGI Global.

Conference Paper

- Presented a paper entitled "Prevalence of UPI acceptance among street vendors" at an International Conference on ""Digital Transformation for Business Sustainability & Growth (DTBSG)" organized by Mittal School of Business, Lovely Professional University, Phagwara, Punjab on 18th Aug 2023.
- Presented and selected a best paper at an International Conference on "Advancement in Science, Technology and Management" organized at S. P. Jain Institute of Technology, Management & Research, Nagpur on 27th & 28th July 2023. Title of the paper was "Transformation of Consumer Retail Buying after Covid–19 Pandemic"
- Presented a paper entitled "An empirical investigation to assess the impact of different factors on Consumer satisfaction: A study with respect to Amazon" at an International Conference on "Emerging Trends in Business and Management – A Lookout for Multi-Disciplinary Approach for Sustainable Growth" organized by The Assam Royal Global University, Guwahati, Assam on 16th & 17th June 2023.
- 4. Presented a paper entitled "Buying Behaviour and evangelism of green product: A success mantra towards sustainable development" at a National Conference on "Sustainable Development Goals: Agra Marg" organized by The Assam Royal Global University, Guwahati, Assam on 2nd & 3rd June 2023.
- Published and presented a paper entitled "E-Bike Buyer Intent: An Empirical Investigation" at an International Conference on "Contemporary Trends in Humanities, Commerce and Basic and Applied Sciences & Charting Sustainable Development" organized by M. L. Dahanukar College of Commerce, Mumbai on February 15, 2023.
- 6. Published and presented a paper entitled "Developing a Conceptual Framework on Telecommuting Impacts on Productivity Outcomes of the Individuals in this COVID times through Literature Review" at a Virtual International Conference on "Managing Businesses in the Time of Crises" organized by GLOBUSS 2021 – A joint platform of Amity University and ASSOCHAM on 27 – 28 August 2021

 Published and presented a paper entitled "Wi-fi System – A new tool for retail promotion" at an International Seminar on "Business Applications and Management Issue" organized by Dr. B. C. Roy Engineering College, Durgapur on January 10 and 11, 2012

Online Publication

 Published one Article entitled "Bluetooth – A New Era in Retail Advertising" in CoolAvenues.com, India's leading MBA Community Portal. (August 2009) Link : - <u>http://www.coolavenues.com/know/mktg/souren-blue-tooth-1.php</u>

Accepted Paper

- Solution Accepted a paper named "Major Determinants of Infant Mortality: District level Evidence from Annual Health Survey States of India" in the Journal of Health Management, A Scopus-listed journal.
- A book chapter "The Digital Economy and Anthropocentric Sustainable Development: The Environmental Resilience of the Asian Continent" has been accepted in the book "Sustainable Development and the Digital Economy: Human-centricity, Sustainability and Resilience in Asia" edited by Mohammad Nabil Almunawar, Patricia Ordonez de Pablos, Muhammad Anshari

Articles under Review:

- Analytical Study of employee engagement factors in the Indian Information technology sector during the Pandemic- A PLS-SEM Approach
- ✤ From bike to e-bike: an empirical study of factors influencing purchase intention

Articles in Progress:

- Seffect of employee engagement on employee performance: A PLS-SEM Approach
- Sexplaining Indian Consumers' green product consumption pattern after the Pandemic
- Solution Major Determinants of Infant Mortality: District-level Evidence from Annual Health

Training Undergone:

- Faculty Development Programme at EdMaestro, Training & Consulting Company registered under MCA and Ministry of MSME, Govt. of India Duration: 12th Dec to 16th Dec 2022 (5days) Subject: Structural Equation Modelling using SmartPLS4
- Faculty Development Programme at Amity University Chhattisgarh.
 Duration: 23rd June to 27th June 2022 (5 days)
 Subject: Systemic Literature Review, Bibliometric Analysis, and Mendeley
- Faculty Development Programme at Amity School of Languages, Amity University Chhattisgarh Duration: 25th May to 29th May 2022 (5 days) Subject: Cultural Studies and Interdisciplinary Literature
- 4) Faculty Development Programme at Manav Utthan Society (MUS), India with the support of SmartPLS GmbH, Germany.
 Duration: 31st July to 06th Aug 2021 (7 days)
 Subject: Advanced Level Workshop on Partial Least Square Structural Equation Modeling using SmartPLS

- Faculty Development Programme on Quantitative Data Analysis Duration: 13th July to 17th July 2021 (5 days)
- 6) Faculty Development Programme at Amity University Chhattisgarh
 Duration: 04th June to 08th June 2021 (5 days)
 Subject: Structural Equation Modeling using SMART-PLS Software
- Faculty Development Programme at Adamas University, Kolkata Duration: 24th May to 29th May 2021 (5 days)
 Subject: Research Methodology
- 8) FDP at Shri Shankaracharya Group of Institutions, Bhilai, Chhattisgarh Duration: 08th March to 13th March 2021 (6 days)
 Subject: Business Data Analysis and Research Publication
- 9) Faculty Development Programme at National Institute of Technology, Sikkim Duration: 16th Feb to 20th Feb 2021 (5 days) Subject: Strategies in Modern Pedagogy
- 10) Faculty Development Programme at Amity University Chhattisgarh
 Duration: 10th Dec to 13th Dec 2020 (4 days)
 Subject: Structural Equation Modeling using SMART-PLS Software
- 11) Faculty Development Programme at Uttarakhand Science Education & Research Centre Duration: 04th Aug to 09th Aug 2020 (6 Days)
 Subject: Impactful online teaching and student engagement
- 12) 5 days certificate course at Amity University
 Duration: 20th July to 24th July 2020 (5 Days)
 Subject: Heartful living Become your own masterpiece
- 13) Faculty Development Programme at Amity University Kolkata
 Duration: 27th June to 01st July 2020 (6 Days)
 Subject: Application of Software Tools in Research Methodology
- 14) Faculty Development Programme at Amity University Chhattisgarh Duration: 30th May to 05th June 2020 (7 days)
 Subject: Contemporary Research Practices in Social Sciences
- 15) Faculty Development Workshop at ICFAI National College, Kolkata Subject: Business Research methodology
 Duration: From 5th Feb & 6th Feb 2008
- 16) Faculty Development Workshop at ICFAI National College, Hyderabad Subject: Retail Management.
 Duration: From 15th September to 23rd September 2007
- 17) Faculty Development Workshop at ICFAI National College, Hyderabad Subject: Marketing Management - I
 Duration: From 21st May to 25th May 2007
- Faculty Training Program at ICFAI National College, Hyderabad
 Duration: One month: from 8th August 2005 to 7th September 2005.

Achievements & Accomplishments:

- Awarded Best Internship Coordinator in 2006 in ICFAI Academy.
- Awarded Best Faculty Guide for Summer Internship Programme in 2008 & 2009.
- Selicitated as Best Faculty for ICFAI University Question Paper Setting.
- Solution Working as External paper setter and external examiner for BBA and MBA for Brainware University.

Exposure to Other Areas:

- Solution Working as Co-principal Investigator in a project named "A mid-term assessment of YOVDAY programme: An Initiative of UNICEF in Bastar" in association with UNICEF.
- Solution Working as a reviewer in IGI Global: International Academic Publisher, One of the leading Publishers in the US, and reviewed more than 7 papers in different fields.
- Solution Worked as Co-convener for faculty development programme and organized two FDPs in Amity Business School, Amity University Chhattisgarh.
- Sesponsible for Academic Coordination from July 2007 to April'2010 at ICFAI National College.
- ♥ Was in the team of SOS Faculty (Save our Soul) at ICFAI National College, HQ.
- Actively involved in the **SIP** (Summer Internship Program) and placement matters of the students.
 - In SIP 2006, I worked as a Regional SIP coordinator (HQ). My role was to coordinate with all 22 faculty guides. There was 5 SIP center under me.
 - In SIP 2007, 2008 & 2009, I worked as a Faculty Guide.
- Separate Questions paper for all India basis INC exams
- ♦ Contributing to the brand building of the institution by organizing workshops and seminars.
 - Took one session in FTP –Kolkata (1st Batch) regarding "how to make effective MCQ?"
 - Workshop on SIP: Two days workshops (20.02.08 21.02.08) I was one of the facilitators for that workshop.
- ✤ Took classes in different INC in all over India on the basis of organization requirements.

Personal Profile:

Date of Birth	: 06 th Jan 1979
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	Rayan Road, Burdwan – 713101
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E-mail Address	: <u>sourenkoner@gmail.com</u>

Souren Koner

Date : Place :

(Dr. Souren Koner)